

## ENABLING CALLER CONTROLLED HOLD QUEUE POSITION ADJUSTMENT

5 CROSS-REFERENCE TO RELATED APPLICATIONS

The present application is related to the following co-pending applications, incorporated herein by reference:

(1) U.S. Patent Application Serial No. \_\_\_\_/\_\_\_\_ (Attorney  
Docket No. AUS920010944US1);

(2) U.S. Patent Application Serial No. \_\_\_\_/\_\_\_\_ (Attorney  
Docket No. AUS920010945US1);

(3) U.S. Patent Application Serial No. \_\_\_\_/\_\_\_\_ (Attorney Docket No. AUS920010946US1); and

(4) U.S. Patent Application Serial No. \_\_\_\_/\_\_\_\_ (Attorney Docket No. AUS920010948US1).

**BACKGROUND OF THE INVENTION****1. Technical Field:**

5 The present invention relates in general to telecommunications and, in particular, to managing a caller's position in a hold queue. Still more particularly, the present invention relates to enabling callers to adjust in position  
10 within a hold queue.

**2. Description of the Related Art:**

15 Many companies provide telephone-based access to help staff, sales personnel, representatives, and automated menus. Where high telephone call traffic is typical in telephone access to a company's representatives, automatic call distribution systems (ACDs) are often employed within call center operations to  
20 provide an even and systematic distribution of incoming calls to multiple representatives. ACDs typically provide incoming calls with a direct connection to an available representative until all representatives are busy. Then, once all representatives are waiting on customers, calling parties are placed in a hold queue, and selectively connected to a representative once a  
25 representative comes available.

30 In general, when a caller is placed in a hold queue, the caller's queue position is dependent upon the receipt time of the call at the vendor location. Some companies utilize call center systems that sort callers into multiple queues according to selection criteria that a caller enters. For example, a user may select from a menu of five possible types of information the caller would like to receive, such that the caller is placed in

one of five hold queues. However, ultimately, the caller's queue position within one of the five hold queues is dependent upon the time at which the caller makes a menu selection.

5 According to one example, a call processing apparatus may designate the position of a call within the queue in accordance with the potential economic value of the call. However, the call processing apparatus is limited in that each caller's position within the hold queue is adjusted in a manner that is hidden from  
10 the caller, allowing only the company to maintain control in the position of a caller within a hold queue.

15 According to another example, a caller may be enabled to change the caller's position within a hold queue by making a payment to the hold queue service. A caller may enter a credit card number or account number from which a charge for advancing in the hold queue is charged. While the call processing apparatus grants a caller control over the caller's position within a hold queue, the call processing apparatus is limited in  
20 that the control is given in exchange for the company receiving a direct economic benefit from adjusting the position of the caller within a hold queue.

25 Many companies utilize the time that a caller is waiting in hold call queue to broadcast over the telephone line. For example, a company may subscribe to or implement an ACD that plays music or advertising while callers wait in the hold queue. In addition, the ACD may verbally alert the caller to the amount of time estimated before a representative will be available, the  
30 position of the caller in the hold queue, and other information that will assure the caller of a changing position in the hold queue.

While call queuing provides advantages over a consumer retrying a call in response to a busy signal, ultimately call queuing may cause frustration and ill will of consumers towards a company, particularly where excessively long waits, full queues and accidental disconnects are encountered. Allowing consumers to feel some control over a position within the call queue without requiring the consumer to pay for the control would be advantageous in alleviating such frustrations.

In view of the foregoing, it would be advantageous to provide a hold queue system that allows a caller to control the caller's position within a hold queue independent of the receipt time of the call. For example, it would be advantageous to provide a hold queue system that allows callers to adjust a position within a hold queue by competing in a game or other competition between callers. In another example, it would be advantageous to provide a hold queue system that grants advancement in the call queue according to caller participation in a survey on-line or via the telephone before, during, or after the call. Further, it would be advantageous to provide a hold queue system that allows a caller to redeem membership points in exchange for an adjustment of a position within a hold queue.

**SUMMARY OF THE INVENTION**

In view of the foregoing, it is therefore an object of the present invention to provide an improved telecommunications system.

It is another object of the present invention to provide a method, system and program for managing a caller's position in a hold queue.

It is yet another object of the present invention to provide a method, system and program for enabling callers to adjust in position within a hold queue.

According to one aspect of the present invention, an advancement token earned by a caller is detected at a calling queue. The position of the caller within the call hold queue is adjusted, in response to redemption of the advancement token, such that the caller is allowed control over the position within the call hold queue by earning advancement tokens.

According to another aspect of the present invention, at least one call transferred from a call hold queue is received at a token advancement system. A caller of the at least one call is enabled to participate in at least one position adjustment service. Responsive to a result of the caller participation in the at least one position adjustment service, a token for directing adjustment of a position of the at least one call within the call hold queue is transferred to the call hold queue.

All objects, features, and advantages of the present invention will become apparent in the following detailed written description.

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**BRIEF DESCRIPTION OF THE DRAWINGS**

The novel features believed characteristic of the invention are set forth in the appended claims. The invention itself  
5 however, as well as a preferred mode of use, further objects and advantages thereof, will best be understood by reference to the following detailed description of an illustrative embodiment when read in conjunction with the accompanying drawings, wherein:

10 **Figure 1** depicts a block diagram of a network environment for transferring information in accordance with the method, system, and program of the present invention;

15 **Figure 2** illustrates a block diagram of an automatic call distribution system (ACD) in accordance with the method, system, and program of the present invention;

20 **Figure 3** depicts a block diagram of a competition system in accordance with the method, system, and program of the present invention;

25 **Figure 4** illustrates a block diagram of a survey system in accordance with the method, system, and program of the present invention;

**Figure 5** depicts a block diagram of a promotion system in accordance with the method, system, and program of the present invention;

30 **Figure 6** illustrates a high level logic flowchart of a process and program for controlling a PBX system in accordance with the method, system, and program of the present invention;

**Figure 7** depicts a high level logic flowchart of a process and program for controlling a call queue system in accordance with the method, system, and program of the present invention;

5       **Figure 8** illustrates a high level logic flowchart of a process and program for controlling a competition system in accordance with the method, system, and program of the present invention;

10       **Figure 9** depicts a high level logic flowchart of a process and program for controlling a survey system in accordance with the method, system, and program of the present invention; and

15       **Figure 10** illustrates a high level logic flowchart of a process and program for controlling a promotional system in accordance with the method, system, and program of the present invention.



**DETAILED DESCRIPTION OF THE PREFERRED EMBODIMENT**

A method, system, and program for enabling callers to adjust positions within a call hold queue are provided. In general, a caller is given an opportunity while on hold to participate in actions that may gain the caller an adjustment in position within the call queue in addition to the adjustment in position that is automatically provided as calls are answered from the call hold queue. A caller's position within the call hold queue may be advanced by a single or multiple positions.

In the present embodiment, one method for adjustment of a position within a call hold queue may be performed by redeeming advancement tokens. Therefore, the options for adjustment of position include multiple platforms for earning redeemable advancement tokens.

According to one advantage of the present invention, a caller may earn redeemable advancement tokens while on hold. In particular, a caller may earn redeemable advancement tokens by participating in a competition or survey while on hold.

According to another advantage of the present invention, a caller may earn redeemable advancement tokens independent of an on hold status. In particular, a caller may earn points or other credits through purchases, participation in surveys, and other actions for which a vendor is willing to advance points. The points or other credits are preferably stored in an account that a caller may access while on hold and redeem the points or other credits for advancement tokens.

In the following description, for the purposes of explanation, numerous specific details are set forth to provide a

thorough understanding of the present invention. It will be apparent, however, to one skilled in the art that the present invention may be practiced without these specific details. In other instances, well-known structures and devices are shown in block diagram form to avoid unnecessarily obscuring the present invention.

The present invention may be executed in a variety of systems, including a variety of computing systems and electronic devices under a number of different operating systems. In one embodiment of the present invention, the call queue management system (e.g. an ACD) is a computer system that incorporates communication features that provide telephony, messaging, and information services to a plurality of callers. In general, the present invention is preferably executed in a computer system that performs computing tasks such as manipulating data in storage that is accessible to the computer system.

With reference now to the figures, and, in particular, with reference now to **Figure 1**, there is depicted a block diagram of a network environment for transferring information in accordance with the method, system, and program of the present invention. It will be appreciated by one with skill in the art that although a particular phone queuing network environment is described below, the invention is not limited to use within the described phone queuing network environment, rather, the inventive queue position advancement process may be implemented within any on-hold information service regardless of the telephony environment.

As illustrated, multiple incoming calls are received at a telephone distribution system or call center, such as private branch exchange switch (PBX) **10**, for example. PBX **10** receives

incoming calls via trunk **23** and is connected to multiple representative terminals **22a-22n** via trunk **24**. In particular, PBX **10** receives incoming calls via trunk **23** from multiple terminals **26a-26n**, wherein terminals **26a-26n** may represent, but are not limited to, conventional wireline telephone systems, wireless phones, video phones, personal computers, pervasive computing devices configured with appropriate telephony software and Internet connectivity, telephone stations, other PBXs, or switching systems.

In the description which follows, it will be assumed that all representative terminals **22a-22n** are busy and therefore PBX **10** cannot respond to an incoming call by making a direct connection to one of representative terminals **22a-22n**. As a result, PBX **10** is forced to place the incoming call on hold. In addition, PBX **10** determines the calling telephone number from caller ID or other methods.

After placing the incoming call on hold, the call and caller ID, time of call, and other information obtained by PBX **10** are forwarded to automatic call distributor (ACD) **12**. ACD **12** preferably creates a record based on the call and positions the call within a call queue. While in the present embodiment PBX **10** forwards calls to a single ACD, in alternate embodiments, PBX **10** may forward calls to multiple ACDs. In addition, ACD **12** and other ACDs may be coupled to PBX **10** or may be remotely accessed by PBX **10**.

While the call is on hold, an interactive voice response unit (IVRU) within ACD **12** may offer the caller a menu of available options that may be accessed by the caller for adjusting the caller's position within the call queue. In

general, IVRU is a voice information system which may be arranged to (i) prompt a caller for specific information by asking questions based on a set of modules in a transactions script, (ii) collect that information by detecting and interpreting dual tone multifrequency (DTMF) signals entered by the caller or by recognized speech input by the caller, (iii) organize the collected information in a specific format and (iv) forward the collected information to be utilized within ACD **12**. For purposes of the present invention, the IVRU may also detect pointer selections, touch sensitive selections, and stylus selections. In addition, for purposes of the present invention, a voice browser may be implemented in lieu of an IVRU, as described in U.S. Patent Application No. \_\_\_\_/\_\_\_\_ (Attorney Docket No. AUS920010946US1).

Particularly, in the present invention, IVRU preferably follows a transaction script to prompt the caller to select from among multiple available token advancement systems, collects the selection information from the caller, organizes the selection information into a format useable by ACD **12** and forwards the selection information within ACD **12**. Then, in response to a caller selection from among the options, the call is transferred to one of token advancement systems **14**. In particular, token advancement systems **14** may be associated with a single ACD or may be accessible by multiple ACDs from multiple vendors. In cases where token advancement systems **14** are accessible by multiple vendors, services provided to callers may be distinguished according to vendor.

Token advancement systems **14** include a competition system **16**, a survey system **18**, and a promotion system **20**. Advantageously, a caller may participate through competition

system **16** in multiple available games against other callers waiting in the call queue to receive advancement tokens for winning. Alternatively, a caller may participate through survey system **18** in a survey to receive advancement tokens. Further, a caller may access a promotional account with a particular vendor through promotion system **20**, wherein credits within the promotional account may be transferred into advancement tokens.

Advancement tokens are preferably a record of the type of token advancement system utilized, the type of action performed by the caller, and any resulting change in position promised by the token advancement system. In addition, other information may be included in an advancement token.

Advancement tokens are preferably transferred from any of token advancement systems **14** to ACD **12** in association with a caller, but independent of whether the call is transferred back to ACD **12**. ACD **12** then calculates an adjustment of the position of a call within a queue according to the advancement token. In particular, ACD **12** may include a rating system for advancement tokens for calculating the adjustment in call position. Alternatively, each of token advancement systems **14** may include a rating system for advancement tokens that calculates the adjustment in position of a call for a vendor. Further, the actual adjustment in position may entail advancing a particular number of positions within the queue or may entail advancing a particular amount of estimated waiting time within the queue.

ACD **12** preferably sends a return request to the token advancement system holding a call either when the call is the next to be answered in the call queue or when the PBX is able to transfer the call to the next representative. The caller is given the option of completing any activities in progress before

transfer to a representative. In practice, an IVRU preferably plays a short message to the caller indicating that the call is next in line to be answered.

5 Referring now to **Figure 2**, there is illustrated a block diagram of an automatic call distribution system (ACD) in accordance with the method, system, and program of the present invention. As illustrated, ACD **12** includes a controller **30**, an IVRU **31**, a call queue **32**, a network interface **34**, and a data  
10 storage system **38** communicatively connected via a bus **36**. Additional systems may be connected along bus **36** that are not depicted herein.

15 The functions of controller **30** and other controllers described in systems hereafter are described below without reference to the components of controller **30**, however controller **30** and other controllers described hereafter preferably include multiple devices. In particular, controller **30** and other controllers described hereafter preferably include, but are not  
20 limited to, at least one processor, memory, a data storage system, system software and application software, that function together to perform the functions described with reference to controller **30**. In addition, controller **30** and other controllers advantageously include an IVRU or voice browser to prompt the  
25 caller to select from a menu of options and to detect caller responses to those options in the form of a keypad, voice, pointer, or stylus entry.

30 Network interface **34** preferably communicates with PBX **10** and token advancement systems **14** via a telephone network or other networking system. In particular, network interface **34** receives transfers of calls from PBX **10** and then returns calls to PBX **10**

when a call is the next in line within call queue **32**. In addition, in particular, network interface **34** transfers calls to one of token advancement systems **14** and then receives advancement tokens associated with callers. Further, network interface **34** transfers indicators to token advancement systems **14** that a call is next in line and receives the call back from token advancement systems **14**.

Controller **30** preferably detects a new call, stores the call in call queue **32** and initiates the IVRU of controller **30** to control output of the menu of options included in call queue service options database **44** to the caller. A caller may select from multiple service options including, but not limited to, music and information services, third-party calling services, Internet browsing services, and position adjustment services, herein described as token advancement services.

**TABLE 1**

Code	Service
#00	Music/News
#01	Third-party calling
#02	Internet browsing
#03	Position adjustment

**Table 1** above illustrates textual prompts for the automated output of exemplary codes that may be entered by the caller and the corresponding services that may be accessed. For example, #02 may direct controller **30** to connect the caller terminal to a music channel. In another example, #03 may initiate audio automated output of an additional set of selections of the types of position adjustment services available. In addition to entry of codes, a user may provide a voice entry that selects from one of the services where the IVRU of controller **30** utilizes a voice recognition system to match the voice entry with one of the services.

Depending on the service selection selected by each caller, the call is transferred to one of multiple service provision systems. In particular, controller **30** will place the call on hold in order to transfer the call via network interface to a service provision system. As previously described, according to a preferred embodiment of the present invention, a caller may select a token advancement service, wherein the call the transferred to one of multiple available token advancement systems.

**TABLE 2**

Phone No.	Call Tracking No.	Q Position	Current System
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5120001111	1010	7	Competition
5120002222	1012	4	Competition



**Table 2** depicts an example of a portion of a call database **40** within data storage system **38**. Advantageously, upon receipt of a new call, controller **30** adds an entry to call database **40** indicating the phone number, tracking number, and current call queue position of the call. As a call changes in position within the call queue, the position is also updated within call database **40**. In addition, the current system processing a call is preferably recorded. For example, the competition system is currently processing the two calls recorded. Further, additional categories of data may be included within call database **40** such as the time the time each call is received, the total time waiting, the identity of the caller, and other information which enables ACD **12** to better handle manage each call.

**TABLE 3**

Call Track	TA System	Action	Promised	Result
1010	Competition	v 1012-won	1 Position	Advance 1
1012	Competition	v 1010-lost	1 Position	Decrease 1

**Table 3** illustrates an example of a portion of a redeemed token database **42** within data storage system **38**.

Advantageously, callers may earn advancement tokens from token advancement systems **14**. The advancement tokens for a caller may be received at ACD **12** while the call continues to be processed by token advancement systems **14**. Controller **30** adds an entry to redeemed token database **42** indicating the call tracking number, type of token advancement system from which the token is earned, the action taken by the caller, the promised result by the token advancement system **14**, and the queue position result in ACD **12**.

In particular, controller **30** detects the advancement token and adjusts the position of at least one caller according to the advancement token. However, since callers are also moving in position within call queue **32** as calls are answered, the number of positions that an advancement token provides for adjustment may not be necessary for a particular call for that call to be the next in line. According to one advantage of the present invention, where the advancement token allows for a shift in positions that is greater than the shift needed, the extra shifting available may be transferred in the form of an extra token to one of token advancement systems **14** for storage in association with the caller. For future calls, the caller may access the extra token to advance the remaining positions.

The example of redeemed tokens illustrated within **Table 3** represents one of multiple types of competitions as well as advancement tokens in general that may be redeemed. In the example, two callers at the competition system played a game to compete for a change in position where the winner increases one place in the queue and the loser decreases one

place in the queue. In the example, call tracking number "1010" won the competition, and thus advanced a position within the call queue, while call tracking number "1012" lost the competition and thus moved back a position within the call queue.

Controller 30 preferably monitors the position of a call tracking number within call queue 32 after the call has been transferred to one of token advancement systems 14 or other services available to callers on hold. When a call is the next to be answered, controller 30 generates an indicator signal for transfer to the service system currently processing the call and network interface 34 transfers the signal to the service system. Calls may be delayed in return to ACD 12 if the caller wishes to continue participation in a particular service. In that case, controller 30 would delay that call within the queue and move to the next call to be answered.

According to another advantage of the present invention, in addition to monitoring the position of a call tracking number within call queue 32, controller 30 may perform analysis on the current flow of calls, the number of available representatives, the historical flow of calls, and other statistical data to estimate the wait time remaining for each call in the call queue 32. Queue data include, but not limited to, the number of people currently on hold, average time each caller is on hold, average time per call once connected with an attendant, the caller's position in the queue, and the caller's estimated hold time may be published to the caller as described in U.S. Patent Application No. \_\_/\_\_\_\_ (Attorney Docket No.

AUS920010945US1). In particular, the queue data may be presented to the caller in an audio format over the phone or in a video format to a video phone, in which the caller would enter their requests via a keypad or through speech recognition. Alternatively, the queue data may be presented to the caller on a Web page that the caller can access with a call tracking number provided by ACD **12**.

In the present invention, allowing callers to view estimated wait times and the position of other callers is particularly advantageous for the caller in selecting token advancement services and in monitoring actual progress in call queue **32** according to redemption of advancement tokens. In particular, where a caller chooses to redeem membership points for an advancement in position, it is advantageous for a caller to have an estimate of the number of positions needed to reach the top of call queue **32** or the estimated wait time until reaching the top of call queue **32**.

With reference now to **Figure 3**, there is depicted a block diagram of a competition system in accordance with the method, system, and program of the present invention. As illustrated, a competition system **50** includes multiple databases and a controller. While not depicted, the databases and controller may be communicatively connected via at least one bus and may include additional hardware and software devices, as will be understood by one skilled in the art of computing systems.

In particular, competition system **50** includes an available competition database **52**, a current competition database **54**, a token advancement database **58** and a

competition controller **56**. When a new call is received, competition controller **56** places a record of the call in current competition database **54** and offers the caller options for competition.

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Advantageously, available competition database **52** includes at least one type of competition that is selectable by a caller. Competitions may be organized according to name, number, or other identifiers that are provided to the caller for selection via the IVRU of competition controller **56**.

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The content of competition may include, but is not limited to, trivia, gambling games, logic games, and other types of competition. A caller may choose to compete against the system, a set of selected callers, or a general audience of callers. Callers may compete for an increase or decrease in queue position. Further, callers may compete against each other for each other's queue positions. In order to compete in some competition options, competition controller **56** may enable callers to communicate with one another in order to agree on the promised result of a win or loss.

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One example of a competition allows callers to participate in a variety show where a "host" reads questions that multiple callers can hear. The first caller to respond correctly to the question receives a particular number of points. In another example, two callers decide to play a card game against one another where the winner takes the better queue position from among the two callers.

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Advantageously, competition play is limited by vendor constraints upon queue position adjustment. One vendor may limit callers to competition that allows increase in queue position by one place, while another vendor may limit callers to competition that allows increase in queue position by ten places. In addition, one vendor may allow callers to play any competition available from competition system **50**, while another vendor may only allow callers to play competitions that last 5 minutes or more per competition. Alternatively, a vendor may request that points be accumulated for each caller according to wins and loses of competitions, where a particular number of points may be redeemed in an advancement token for a call queue position adjustment.

Depending on the competition option selected by each caller, competition controller **56** loads the selected competitions from available competition database **52** and controls play. Current competition database **54** holds each call and the competition currently selected for participation by each caller. Further, the results of the competition are stored in current competition database **54**.

At the conclusion of each competition facilitated by competition controller **56**, advancement tokens are compiled according to wins and loses. Preferably, the advancement token records are given a record number, the call tracking number, the type of competition, the adjustment promised, the result of the competition, the time granted, and other information that is required by ACD **12** for processing advancement tokens.

Referring now to **Figure 4**, there is illustrated a block diagram of a survey system in accordance with the method, system, and program of the present invention. As illustrated, a survey system **60** includes multiple databases and a controller. While not depicted, the databases and controller may be communicatively connected via at least one bus and may include additional hardware and software devices, as will be understood by one skilled in the art of computing systems.

In particular, survey system **60** includes an available survey database **62**, a current survey database **64**, a survey controller **66**, and a token advancement database **68**. When a new call is received, survey controller **66** places a record of the call in current survey database **64** and offers survey options to the caller.

Advantageously, available survey database **62** includes at least one type of survey that is selectable by a caller. Surveys may be organized according to name, number, organization, or other identifiers that are output as selections to a caller by the IVRU of survey controller **66**.

In general, available surveys are designed to gather consumer opinion. In particular, multiple types, lengths, and topics of survey options may be presented to a user. For example, a survey may include listening to an advertisement and responding to questions about the effectiveness of the advertising. In another example, multiple entities may provide surveys to be performed, where

the entities pay a fee for each survey performed by a caller.

5        Surveys may be stored in multiple formats including, but not limited to, voice automated, text automated, HTML, and other available formats. Advantageously, where a caller has initiated a phone call from a web interface, the survey may be output to the web interface or to other output interface accessible to the caller. A caller may respond to the  
10        survey utilizing keypad and audio responses. A voice recognition system may be implemented to detect and translate audio responses.

15        Depending on the survey option selected by each caller, survey controller **66** loads the selected surveys from available competition database **62** and controls the selected survey event. Current survey database **64** holds each call and the survey currently selected for participation by each caller. Further, the results of the survey are stored in  
20        current survey database **64**.

25        At the conclusion of each survey facilitated by survey controller **66**, advancement tokens are compiled according to the type of survey. Preferably, the advancement token records are given a record number, the call tracking number, the type of survey, the adjustment promised, the time completed, and other information that is required by ACD **12** for processing advancement tokens.

30        According to one advantage of the present invention, the call may be forwarded from survey system **60** to one of survey representatives **69a-69n**. Advantageously, survey



representatives **69a-69n** are terminals for communications with a pollster or other survey performer, such that the caller interacts with another person to complete the survey. In this case, current survey database **64** records the current location of the call at one of survey representatives **69a-69n** and survey controller **66** controls the notification of the caller and the return of the call from one of survey representatives **69a-69n** to the ACD when the call is next in line.

With reference now to **Figure 5**, there is depicted a block diagram of a promotion system in accordance with the method, system, and program of the present invention. As illustrated, a promotion system **70** includes multiple databases and a controller. While not depicted, the databases and controller may be communicatively connected via at least one bus and may include additional hardware and software devices, as will be understood by one skilled in the art of computing systems.

In particular, promotional system **70** includes a current promotion database **72**, a promotion account database **74**, a promotional controller **76**, and a token advancement database **78**. When a new call is received, promotion controller **76** places a record of the call in current promotion database **62** and accesses the account specific for the caller from promotion account database **74**.

According to one advantage of the present invention, a user may register with a vendor as part of a membership program or other promotional registration. The user is preferably provided with a user identification for accessing

services provided by the vendor. The user may then gain points by winning contests, purchasing items, participating in surveys, and other interactions with a vendor. In particular, a web venue may provide the interface for a user to interact with a vendor, where points are added to a user's membership account according to the interactions.

Then, according to another advantage of the present invention, as a caller, the user may redeem the points stored in promotion account database **74** according to the user's membership program for advancement tokens. In particular, the amount of points in promotion account database **74** may be announced to the caller and the caller given the option of the number of positions that may be advanced for the number of points stored.

According to the number of positions selected by a caller for advancement, a point total within current promotion database **72** is reduced. Token advancement database **78** then records the number of points selected for redemption for an adjustment in position in the call queue. Promotional controller **76** then transfers the advancement token record to the ACD for adjustment of the caller's position within the queue.

Referring now to **Figure 6**, there is illustrated a high level logic flowchart of a process and program for controlling a PBX system in accordance with the method, system, and program of the present invention. As depicted, the process starts at block **80** and thereafter proceeds to block **82**.

Block **82** illustrates a determination as to whether or not a new call is received. If a new call is received, then the process passes to block **88**. If a new call is not received, then the process passes to block **84**.

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Block **84** depicts a determination as to whether or not a call process request is received from an ACD. If a call processing request is not received, then the process passes to block **82**. If a call processing request is received, then the process passes to block **86**. Block **86** illustrates transferring the call to the next available representative, and the process ends.

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Block **88** illustrates a determination as to whether or not a representative is available. If a representative is available, then the process passes to block **90**. Block **90** depicts transferring the call to the next available representative, and the process ends. If a representative is not available, then the process passes to block **92**.

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Block **92** depicts identifying the caller ID associated with the call. Next, block **94** illustrated transferring the call to a call hold system, such as the ACD, and the process ends.

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With reference now to **Figure 7**, there is depicted a high level logic flowchart of a process and program for controlling a call queue system in accordance with the method, system, and program of the present invention. As illustrated, the process starts at block **100** and thereafter proceeds to block **102**.

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Block **102** illustrates a determination as to the event that has occurred. If the event is receipt of a transferred call from the PBX, then the process passes to block **104**. If the event is that a call is positioned at the front of a queue and thus next in line to be answered, then the process passes to block **120**. If the event is that an advancement token is received, then the process passes to block **130**.

Block **104** depicts assigning the call with a call tracking number and a queue position. Next, block **106** illustrates playing call queue service options to the caller. Thereafter, block **108** depicts a determination as to whether or not a call queue option selection is received.

If a call queue option is not selected within a particular time period, then the call is routed according to a default option as depicted in block **110**, and the process passes to block **114**. If a call queue option is selection, then the process passes to block **112**. Block **112** depicts routing the call to a token advancement server according to the call queue service option selected. Thereafter, block **114** illustrates recording the call routing destination according to the call tracking number, and the process ends.

Block **120** illustrates transmitting an indicator signal to the token advancement system holding the call that the next available representative will receive the call. Next, block **122** depicts a determination as to whether the caller has indicated a readiness for the call to be returned. If the caller has not indicated a readiness to return, then the process iterates at block **122**. If the caller has indicated a readiness to return, then the process passes to block **124**.

Block **124** illustrates receiving the call from the token advancement system, routing the call to the PBX, and dropping the call from the call queue. Thereafter, and the process ends.

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Block **130** depicts recording the receipt of an advancement token. Next, block **132** illustrates adjusting the call queue position of at least one caller according to the advancement token, and the process ends.

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Referring now to **Figure 8**, there is illustrated a high level logic flowchart of a process and program for controlling a competition system in accordance with the method, system, and program of the present invention. As depicted, the process starts at block **140** and thereafter proceeds to block **142**.

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Block **142** depicts a determination as to what type of event occurred when an event occurs. If a new call is received, then the process passes to block **144**. If a next in line indicator is received, then the process passes to block **160**.

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Block **144** illustrates playing a recording of options for the multiple types of competition. Next, block **146** depicts a determination as to whether or not the caller makes a competition selection. If the caller makes a competition selection, then the process passes to block **148**. If the caller does not make a competition selection, then the process passes to block **158**. Block **158** depicts transferring the call back to the ACD, and the process ends.

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Block **148** depicts initiating the competition selected by the caller. Next, block **150** illustrates recording the competition proceedings. Thereafter, block **152** depicts a determination as to whether or not an advancement token is won from the competition. If an advancement token is not won, then the process passes to block **156**. If an advancement token is won, then the process passes to block **154**. Block **154** illustrates transferring the new advancement token to the ACD, and the process passes to block **156**.

Block **156** illustrates a determination as to whether or not the caller wants to participate in another competition. The caller may provide a keypad or voice input to indicate whether or not the caller wants to continue participation. If the caller wants to participate in another competition, then the process passes to block **144**. If the caller does not want to participate in another competition, then the process passes to block **158**, where the call is transferred back to the ACD, and the process ends.

Block **160** depicts indicating to the caller that the call is next in line. An audio or text prompt may be utilized to notify the caller of being next in line. Next, block **162** illustrates a determination as to whether or not the caller has indicated a readiness to return to the ACD for the call to be answered. If the call does not indicated a readiness to return, then the process iterates at block **162**. If the caller indicates a readiness to return, then the process passes to block **164**. Block **164** depicts transferring the call back to the call queue, and the process ends.

With reference now to **Figure 9**, there is depicted a high level logic flowchart of a process and program for controlling a survey system in accordance with the method, system, and program of the present invention. As  
5 illustrated, the process starts at block **170** and thereafter proceeds to block **172**.

Block **172** depicts playing the survey selection options to the caller. Next, block **174** illustrates a determination as  
10 to the type of event that occurred when an event occurs. If a survey selection is received, then the process passes to block **176**. If an indicator that the call is next in line is received, then the process passes to block **182**. If a new advancement token is created, then the process passes to  
15 block **184**.

Block **176** depicts outputting the selected survey to the caller according to the survey format. Outputting the selected survey may include transferring the survey to a web  
20 interface accessible to the caller or transferring the call to a survey representative. Next, block **178** illustrates recording the caller responses to the survey. Thereafter, block **180** depicts creating a new advancement token for the caller in response to the caller finishing the survey, and  
25 the process ends.

Block **184** illustrates transferring the advancement token to the ACD. Next, block **186** depicts a determination as to  
30 whether or not the caller wants to participate in another survey. If the caller does not want to participate in another survey, then the process passes to block **182**. If the caller does want to participate in another survey, then

the process passes to block **188**. Block **188** illustrates playing the survey selection options to the caller, and the process ends.

5       Block **182** depicts transferring the call back to the call queue, and the process ends. The caller may also be given the option of completing the survey before returning to the call to the ACD.

10       Referring now to **Figure 10**, there is illustrated a high level logic flowchart of a process and program for controlling a promotional system in accordance with the method, system, and program of the present invention. As depicted, the process starts at block **200** and thereafter  
15       proceeds to block **202**.

20       Block **202** depicts a determination as to the type of event that occurred when an event occurs. If a queued call is received, then the process passes to block **204**. If an extra token is received, then the process passes to block **216**.

25       Block **204** illustrates verifying the membership of the caller. Next, block **206** depicts outputting the redeemable membership point value to the caller. The redeemable membership point value may be output to the caller via an audio or text message, or may be displayed on a display monitor accessible to the caller. Preferably, the ratio for points to queue position adjustment is indicated to the caller as well.

30       Next, block **208** illustrates a determination as to whether the caller selects an amount to redeem. If the caller does



not select an amount to redeem, then the process passes to block **214**. Block **214** depicts transferring the call back to the ACD, and the process ends. If the caller selects an amount to redeem, then the process passes to block **210**.

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Block **210** depicts reducing the membership account for the caller by the selected amount. Next, block **212** illustrates transferring the redeemed amount as an advancement token to the ACD, and the process passes to block **214**.

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Block **216** illustrates crediting the membership account of the caller with the extra token, and the process ends. In particular, when a caller requests to purchase an advancement token with membership points, not all of the advancement in position may be needed when the call returns to the ACD. The ACD preferably only uses the portion of the advancement token needed to advance the caller to the desired queue position and then returns to the remaining portion of the advancement token as an extra token that may be credited back in the form of points to the caller's membership account.

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It is important to note that while the present invention has been described in the context of a fully functioning data processing system, those of ordinary skill in the art will appreciate that the processes of the present invention are capable of being distributed in the form of a computer readable medium of instructions and a variety of forms and that the present invention applies equally regardless of the particular type of signal bearing media actually used to carry out the distribution. Examples of computer readable media include recordable-type media, such as a floppy disk, a hard disk drive, a RAM, CD-ROMs, DVD-ROMs, and

transmission-type media, such as digital and analog communications links, wired or wireless communications links using transmission forms, such as, for example, radio frequency and light wave transmissions. The computer readable media may take the form of coded formats that are decoded for actual use in a particular data processing system.

While the invention has been particularly shown and described with reference to a preferred embodiment, it will be understood by those skilled in the art that various changes in form and detail may be made therein without departing from the spirit and scope of the invention.

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